

Savings Calculator

Supplier data checklist

National Product Catalogue savings



Use this checklist to collect information to generate your Savings Calculator report.

You can collect data for up to 3 recipients at a time, or all of your recipients.

Improved sales

Electronic data synchronisation via the National Product Catalogue (NPC) will result in a reduction in the level of out of stocks resulting in an uplift in sales.

| | | Recipient 1 | Recipient 2 | Recipient 3 | All Recipients |
|---|---|-------------|-------------|-------------|----------------|
| 1 | Actual or expected yearly turnover with specified recipient | | | | |
| 2 | Average gross margin per product (%) | | | | |

Disputed invoices

Electronic data synchronisation will reduce the amount of errors contained in invoices by an average 50%. Savings are based on the hours saved in the invoice investigation and resolutions.

| | | Recipient 1 | Recipient 2 | Recipient 3 | All Recipients |
|---|---|-------------|-------------|-------------|----------------|
| 1 | Number of invoices raised on recipient per year | | | | |
| 2 | Percentage of invoices disputed by recipient | | | | |
| 3 | Time spend resolving disputed invoices (minutes) | | | | |
| 4 | Average labour cost per hour for accounts staff (\$ per hour) | | | | |

Order receipt and processing

Improved data accuracy will improve purchase order processing efficiencies. The savings are based on an improvement of 10 minutes per day per person managing customer order.

| | | Recipient 1 | Recipient 2 | Recipient 3 | All Recipients |
|---|---|-------------|-------------|-------------|----------------|
| 1 | Number of people managing customer orders | | | | |
| 2 | Average labour cost per hour for customer service staff (\$ per hour) | | | | |
| 3 | Number of working days per year for customer service staff | | | | |

Maintaining data

Maintaining and synchronising product master data via the National Product Catalogue (NPC) reduces the time to complete updates via manual forms. This is estimated to be a saving of 10 minutes per form.

| | | Recipient 1 | Recipient 2 | Recipient 3 | All Recipients |
|---|--|-------------|-------------|-------------|----------------|
| 1 | Number of product updates per year with recipient | | | | |
| 2 | Average time to update and send product change forms (minutes) | | | | |
| 3 | Average labour cost per hour for data administration staff (\$ per hour) | | | | |

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